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Employee Navigator and MGIS Announce Partnership

Solution helps doctor group practices simplify the benefits enrollment and administration process.

SALT LAKE CITY, UT / BETHESDA, MD – JANUARY 9, 2024 – Employee Navigator, one of the nation’s leading benefits and HR solutions for brokers, and MGIS, a national insurance manager offering specialized insurance programs for doctors, have announced a new partnership to bring leading-edge HR and benefits technology integrations to doctor group practices. The new partnership builds on MGIS’s relationship with Reliance Matrix, a leading benefits and absence provider, and its unique Employee Navigator integration.

“We believe the partnership with Employee Navigator will transform the employer and employee benefits experience,” said Jeff Brunken, President of MGIS. “Through our relationship with Employee Navigator, our mutual clients will benefit from the technology-enabled efficiencies and ease of business that are so important in today’s insurance marketplace. These integrations will help to drive participant engagement and client retention for our benefit brokers.”

Through the Employee Navigator relationship, MGIS clients will benefit from a dedicated support team that will help brokers build out a full-service enrollment experience and provide additional case management support, at no additional cost. As always, MGIS account managers also provide white-glove, specialized account management and billing support, all critical features for brokers and administrators.

“MGIS has a long history of offering the highest quality insurance program for doctors. We’re confident that our customers will receive an enhanced benefits experience through MGIS and Employee Navigator,” said George Reese, CEO of Employee Navigator. “This partnership provides seamless, integrated benefits administration and will lead to a positive enrollment experience for brokers, employers and participants.”

In 2023 MGIS announced its exclusive partnership with Reliance Matrix, a national leader in benefits solutions and absence management. Together, MGIS and Reliance Matrix serve doctors in all practice settings and medical specialties. An Employee Navigator carrier partner since 2022, Reliance Matrix more than doubled the number of benefit plans and employer clients enrolled and managed on the Employee Navigator platform in 2023, through more than 150 unique broker partners.

“Employee Navigator has played a big part in our overall success in the small and midsize employer market, thanks in part to our unique streamlined billing solution available on the platform,” said Paula Hanson, AVP Benefit Technology Solutions for Reliance Matrix. “Our proprietary process raised the bar on service and convenience and continues to win fans among brokers and clients.”

Marketed through independent brokers and agents, benefit solutions include Disability Guard for Doctors™, a unique long-term disability product blending the highly valued policy provisions of an individual product with the guaranteed issue and simplified administration of a group long-term disability plan, as well as short-term disability, group life and Accidental Death & Dismemberment plans.

MGIS also supports a High Limits Disability Insurance program, offering an increased level of protection for high earners, providing more robust and holistic protection for doctors above and beyond any group long-term disability and individual disability coverage. For those groups offering the high limits program, this specialized product will also be available on Employee Navigator as part of an integrated, holistic enrollment experience.

For more information, visit www.MGIS.com or contact your benefits consultant.

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About MGIS

MGIS is a leading national insurance program manager experienced in building and managing specialized insurance programs for doctors. MGIS partners with highly rated insurers and focuses on disability and life insurance for practices of all sizes, types, and medical specialties. Insurance policies managed by MGIS are backed by the underwriting companies of Reliance Matrix and Certain Underwriters at Lloyd’s, and are marketed exclusively through select brokers and insurance advisers. MGIS services are provided by MGIS affiliated companies: The MGIS Companies, Inc., Medical Group Insurance Services, Inc., and MGIS Underwriting Managers, Inc. (DBA as MGIS Professional Insurance Solutions in CA and MGIS Underwriting Agency in NY).

About Employee Navigator

Employee Navigator is a rapidly growing benefits and HR software company integrated with over 400+ of the nation’s leading insurance carriers, payroll companies, and TPA’s. Its platform delivers brokers and employers a truly connected digital experience, streamlining the management of everything from online enrollment and onboarding to ACA reporting, time off tracking, and more. The company currently works with more than 5,000 brokers, providing benefits administration and HR products to over 175,000 companies and 14+ million employees and dependents. For more information, visit www.employeenavigator.com.

About Reliance Matrix

Reliance Matrix delivers employee benefit, absence management and workforce productivity solutions through the financial stability of a top-rated (A++ by AM Best) insurance carrier, the proven innovation of an absence TPA, and the daily commitment of thousands of team members across America.* Born in 1907, Reliance Standard Life Insurance Company (Home Office Schaumburg, IL) is a leading provider of employee benefits, absence management and retirement savings solutions. Matrix Absence Management, Inc. (Home Office Phoenix, AZ) traces its roots to Silicon Valley at the dawn of the tech boom.

Reliance Matrix is a member of the Tokio Marine Group. Tokio Marine Holdings, Inc., the ultimate holding company of the Tokio Marine Group, is incorporated in Japan and is listed on the Tokyo Stock Exchange. The Tokio Marine Group operates in the property and casualty insurance, reinsurance and life insurance sectors globally. The Group's main operating subsidiary, Tokio Marine & Nichido Fire (TMNF), was founded in 1879 and is the oldest and leading property and casualty insurer in Japan.

*Insurance products and services are underwritten by Reliance Standard Life Insurance Company in all states except New York. In New York, insurance products and services are underwritten by First Reliance Standard Life Insurance Company (Home Office New York, NY.)

About Lloyd's of London

Lloyd's is the world's leading insurance and reinsurance marketplace. Through the collective intelligence and risk-sharing expertise of the market's underwriters and brokers, Lloyd's helps to create a braver world. The Lloyd's market provides the leadership and insight to anticipate and understand risk, and the knowledge to develop relevant, new and innovative forms of insurance for customers globally. It offers the efficiencies of shared resources and services in a marketplace that covers and shares risks from more than 200 territories, in any industry, at any scale. And it promises a trusted, enduring partnership built on the confidence that Lloyd's protects what matters most: helping people, businesses and communities to recover in times of need. Lloyd's began with a few courageous entrepreneurs in a coffee shop. Three centuries later, the Lloyd's market continues that proud tradition, sharing risk in order to protect, build resilience and inspire courage everywhere.